



## Eros International Media Limited

CIN: L99999MH1994PLC080502

Regd. Office: 201 Kailash Plaza, Plot No A-12, Opp Laxmi Industrial Estate, Link Road, Andheri (W), Mumbai 400053

UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER 2019

(₹ in lakhs, except per share data)

Particulars	Quarter ended 31 December 2019 (Unaudited)	Quarter ended 30 September 2019 (Unaudited)	Quarter ended 31 December 2018 (Unaudited)	Nine Months ended 31 December 2019 (Unaudited)	Nine Months ended 31 December 2018 (Unaudited)	Year ended 31 March 2019 (Audited)
<b>Income</b>						
I Net sales/income from operations	23,271	19,771	23,938	57,968	65,143	83,564
II Other income	165	114	2,292	1,208	2,754	3,416
III <b>Total income (I+II)</b>	<b>23,436</b>	<b>19,885</b>	<b>26,230</b>	<b>59,176</b>	<b>67,897</b>	<b>86,980</b>
<b>Expenses</b>						
a) Film right costs including amortization costs	8,926	5,633	11,695	19,677	32,848	39,278
b) Changes in inventories of film rights	-	-	118	300	97	(114)
c) Employee benefits expense	742	732	1,014	2,353	3,219	4,141
d) Finance costs (net)	1,792	1,805	1,650	5,382	5,411	7,903
e) Depreciation and amortization expense	211	231	157	633	425	539
f) Other expenses	9,823	10,468	7,796	25,639	14,559	21,556
Total expenses (IV)	21,494	18,869	22,430	53,989	56,559	73,303
V <b>Profit before tax (III-IV)</b>	<b>1,942</b>	<b>1,016</b>	<b>3,800</b>	<b>5,192</b>	<b>11,338</b>	<b>13,677</b>
VI <b>Tax expense</b>						
a) Current Tax	(5,247)	5,349	3,874	4,093	8,681	11,937
b) Deferred Tax	6,039	(4,944)	(2,325)	(1,764)	(4,267)	(6,996)
Total tax expenses/(credit) net	792	405	1,549	2,329	4,414	4,941
VII <b>Profit for the period (V-VI)</b>	<b>1,150</b>	<b>611</b>	<b>2,251</b>	<b>2,863</b>	<b>6,924</b>	<b>8,736</b>
VIII Other comprehensive income/(loss): not to be reclassified- net of taxes	11	1	(18)	29	8	40
IX <b>Total comprehensive income/(loss) for the period</b>	<b>1,161</b>	<b>612</b>	<b>2,233</b>	<b>2,892</b>	<b>6,932</b>	<b>8,776</b>
X Paid-up equity share capital (face value of ₹ 10 each)	9,562	9,551	9,533	9,562	9,533	9,551
XI Other equity excluding revaluation reserve	-	-	-	-	-	1,44,294
XII <b>Earnings per share (EPS)</b> (of ₹ 10 each) (not annualised)						
Basic	1.20	0.64	2.36	3.00	7.28	9.18
Diluted	1.20	0.64	2.34	2.99	7.20	9.10

### Notes :

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 10 February, 2020.
- The Company operates on a single reportable segment, which is co-production, acquisition and distribution of Indian language films in multiple formats, being governed by similar risks and returns, forming the primary business segment. Accordingly, no segment information has been submitted as a part of the quarterly financial results presented.
- The Company's financial results for any period fluctuate due to film release schedules which take into account holidays and festivals in India and elsewhere, competitor film releases and sporting events.
- The Company meets its day to day working capital requirements and funds its investment in content and film rights through cash generated from operations and by way of borrowings from banks and others. As on 31 December, 2019, Company's borrowings falling due within next 12 months aggregates to ₹ 4,815 lakhs and capital commitment payable over a period of five years for upcoming and ongoing projects aggregates to ₹ 183,405 lakhs. The Company's forecasts and projections, taking account of reasonably possible changes in trading performance (and available mitigating actions), shows that the Company will be able to operate within the expected limits of the facilities available as of 31 December, 2019 for the near future. Further, the Company's net worth is positive and have generated positive operating cash flow for the nine months ended 31 December, 2019. The Company has content advance balance of ₹ 146,829 lakhs and is expecting it to be materialised gradually into film rights in near future, which along with improved collections from customers will generate internal accruals and liquidity. For this reason, Management continues to adopt the going concern basis in preparing these financial statements, which contemplates realisation of assets and settlement of liabilities in the normal course of business.
- The Company has accounts receivables balance of ₹ 673,80 lakhs as at 31 December, 2019 of which ₹ 31,368 lakhs are overdue (net of expected credit loss provision of ₹ 28,365 lakhs). The Company creates expected credit loss provision on trade receivable based on the guidance provided under Ind AS 109. Management believes provision created in books are appropriate and does not require any additional provision. Further, it believes receivable outstanding as at 31 December, 2019 are fully recoverable.
- As at 31 December, 2019, the Company has content advance balance of ₹ 146,829 lakhs (net of provision of ₹ 5,299 lakhs) given to various producers/film houses. There is substantial delay in completion of the projects. Contractually, the Company is expecting a capital commitment of ₹ 183,405 lakhs payable over a period of five years for the upcoming and ongoing projects to materialise such content advance into film rights that will be available for exploitation. Management believes that it will complete the projects with the existing borrowing facilities and internal accruals and hence does not require any additional provision.
- Based on the advice received by the Company, the provision for expected credit loss is considered as an allowable expenditure for tax purpose from current quarter.
- The Company has adopted Ind As -116 "Lease" effective reporting period beginning from 1 April, 2019, using the modified prospective approach. The adoption of this standard does not have any material impact on the financial result of the Company.
- Figures for the previous periods have been re-grouped/ re-classified to confirm to the figures of the current periods.



For and on behalf of Board of Directors

Sunil Arjan Lulla

DIN: 00243191

Executive Vice Chairman & Managing Director

Place: Mumbai  
Date : 10 February, 2020

### EROS INTERNATIONAL MEDIA LIMITED

Corporate Office: 9th Floor, Supreme Chambers, Off Veera Desai Road, Andheri (W), Mumbai - 400 053.

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CIN No. L99999MH1994PLC080502



**Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Standalone Financial Results of the Company pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended**

**Review Report to  
The Board of Directors of  
Eros International Media Limited**

1. We have reviewed the accompanying Statement of unaudited standalone financial results of **Eros International Media Limited** ("the Company") for the quarter ended December 31, 2019 and year to date from April 01, 2019 to December 31, 2019 ("the Statement") attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('the Regulation').
2. This Statement, which is the responsibility of Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting", prescribed under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of the persons responsible of financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
4. We draw attention to Note 5 of the financial results regarding the overdue trade receivables. In view of significant delays in collections, we are unable to comment on the recoverability of the



overdue trade receivable of ₹ 31,368 Lakhs and it's consequential impact on the profit for the period.

5. We draw attention to Note 6 of the financial results relating to the content advances given to producers/film houses for acquisition/development of film content. There is substantial delay in completion of the film projects. Company's ability to materialise content advances into the film rights for exploitation is dependent it's funding the balance commitment agreed under the contracts. In view of the above and considering the matters described in Note 5 of the Statement, we are unable to comment on the recoverability of content advance or its materialization into film rights and it's consequential impact on the profit for the period.
6. Based on our review conducted as stated above, except for the possible effects of the matters stated in paragraph 4 and 5 above which are not determinable, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in applicable Indian Accounting Standards('Ind AS') specifies under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.
7. **Material Uncertainty Related to Going Concern:**  
We draw attention to Note 4 of the financial results regarding preparation of the results on going concern basis for the reasons stated therein. The appropriateness of assumption of going concern is dependent upon content advance being materialized into film right for exploitation and collections of dues from customers.



**For Chaturvedi & Shah LLP**  
Chartered Accountants  
FRN: 101720W/ W100355

*Amit Chaturvedi*

**Amit Chaturvedi**  
Partner

Membership No.: 103141  
UDIN: 20103141AAAAAK5421

Place: Mumbai  
Date: February 10, 2020